



SpencerFane®

## Tom Cason

Partner

### Contact

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## Overview

**Tom Cason helps clients navigate complex corporate transactions. He has extensive experience in mergers and acquisitions, private securities offerings, joint ventures, reorganizations and recapitalizations. In this context, Tom works with clients to gain insight into the unique characteristics and risks of each client's business to ensure their needs are addressed and the transaction is advanced in an efficient and cost-effective way while not compromising on results.**

Tom also serves as outside general counsel for clients, supporting their day-to-day operational needs both directly, on matters ranging from governance to commercial contracts, and indirectly, by coordinating and supervising the efforts of attorneys in different practice areas.

## Education

- The University of Texas School of Law, 2009 (J.D.), *high honors, Order of the Coif*
- University of Florida, 2006 (B.S.B.A.), *summa cum laude*

## Bar Admissions

- New York, 2010
- Texas, 2012
- Florida, 2020

## Memberships

- Alliance of Merger & Acquisition Advisors, Member
- Association for Corporate Growth, Member

## Related Experience

- Represented a seller in connection with the divestiture of a leading manufacturer and distributor of specialty machine components.
- Represented a financial buyer in the purchase of a pre-engineered building detailing and engineering firm, including the negotiation of seller financing.
- Represented a financial buyer in the purchase of a rubber products company and subsequent expansion of the platform by horizontal integration
- Represented a client in creating a top-level holding company and the acquisition of multiple boat dealerships under its umbrella for cash and equity consideration.
- Represented a strategic seller in connection with his sale, including a partial rollover, of a personnel logistics company to a financial buyer.
- Represented a technology company specializing in targeted marketing solutions in connection with its sale to a financial buyer.
- Represented a client in connection with the acquisition of the exclusive North American distributor of certain manufactured product components together with the negotiation of seller financing.
- Represented a client seeking vertical integration with the acquisition of a sizeable roofing contractor, including the negotiation of seller financing.
- Represented a venture-stage technology company in connection with the private offering of preferred shares by a broker-dealer, including preparation of the private offering memorandum.
- Represented an amusement park in connection with the private offering of preferred units, including preparation of offering materials.
- Represented a client in arranging to provide royalty financing to a construction-industry services company.
- Represented a developer with respect to structuring and financing multiple projects, including arranging and structuring investments from common equity investors, institutional mezzanine investors and commercial banks.
- Represented a client in connection with the formation of a corporation and its private issuance of common stock to fund investments in the agricultural sector.
- Represented a client in connection with the formation, structuring and on-going financing of a health-focused business and related minority investments.
- Represented the owners of a construction contractor in connection with the long-term installment sale of the company to an executive officer as part of their succession planning.
- Represented a client in connection with negotiations for the buyout of a large minority owner and manager.