



SpencerFane®

Robert Zimmerman

Of Counsel

Contact

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Overview

Robert B. Zimmerman represents U.S. and international individuals, entrepreneurs, and privately held businesses in a wide range of corporate, financial, and business transactions. With a focus on mergers and acquisitions, private placements, and capital structuring, he advises clients on both the legal and business implications of transactions across numerous industries and jurisdictions.

Robert has significant experience representing restaurateurs and hospitality clients, including hotel owners and celebrity chefs, in the structuring, formation, and financing of holding and operating companies as well as in the drafting and negotiation of complex license and management agreements throughout the U.S. and internationally.

Robert's diverse client base spans sectors such as consumer products (clothing, costume jewelry, and beverages), media and telecommunications (television and radio broadcasting, cable systems, and digital services), advertising and marketing, employee leasing, and real estate. He also counsels real estate firms and investors in sophisticated, multi-tranche transactions involving commercial, office, mixed-use, and residential portfolios.

Robert's cross-border practice includes advising European, Chinese and Japanese individuals and companies on entering, acquiring or divesting business interests in the U.S. He combines legal insight and a practical business perspective to help clients navigate complex deals with strategic clarity.

Education

- Columbia Law School (J.D.)
- Syracuse University (B.S.)

Bar Admissions

- New York

Memberships

- New York State Bar Association
- American Bar Association

Related Experience

- Handled the multimillion-dollar acquisition and sale of corporations and business divisions.
- Established complex, multi-lender revolving credit and loan facilities.
- Participated in sophisticated real estate transactions involving the acquisition of multi-asset portfolios.
- Led the negotiation and preparation of asset purchase, consignment, consulting, distribution, employment, equipment leasing, fractional ownership, guaranty, indemnification, licensing, option, management, sales representative, shareholder, software development, sponsorship, stock purchase, supply, and warrant agreements.
- Handled the formation, structuring, and organization of corporations, limited liability companies, joint ventures, and partnerships.
- Managed public registration and private placement of equity and debt securities and compliance with periodic reporting requirements.