



Robert H. Epstein

Partner

Contact

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Overview

Rob Epstein concentrates his practice in the areas of real estate, financial services, corporate, and environmental law. He helps clients resolve their business issues, achieve their goals and plan for the future.

As chair of the Spencer Fane Real Estate group, which consists of over 35 members, Rob represents commercial and residential real estate developers, multi-family developers, lenders, and brokers. He represents companies and individuals in connection with property acquisition, leasing, exchange and disposition, rezoning, development, financing, and construction matters. In addition, Rob represents clients regarding real estate development issues, multi-party development agreements, condemnation, tax increment financing, TDDs, CIDs, sales tax rebates, HUD-insured mortgage financing, and bond financing matters.

In his financial services practice, Rob represents a number of lenders in the Midwest on a wide variety of commercial and real estate loan transactions, including credit facilities, asset based loans, real estate loans, construction loans, and loans involving public incentives.

In his corporate law work, Rob represents clients in connection with stock and asset acquisition and disposition transactions, and corporate restructurings. He provides legal advice to entrepreneurial investment groups and automobile dealerships. He represents borrowers in connection with financing transactions.

In his environmental practice, Rob has extensive experience regarding the acquisition and sale of solid waste companies and the issuance of permits for the solid waste business. He does legal work for a number of the largest, publicly held solid waste companies in North America relating to land acquisition, zoning, site development, and permitting of landfills, and transfer stations. He also handles permitting and regulatory compliance matters.

Education

- Washington University School of Law, 1983 (J.D.)
- Boston University, 1980 (B.A.), *cum laude*

Bar Admissions

- Arizona, 2015
- Illinois, 1984
- Missouri, 1993

Court Admissions

- U.S. District Court for the Eastern District of Missouri
- U.S. District Court for the Western District of Missouri
- U.S. Court of Appeals for the Eighth Circuit
- U.S. Supreme Court

Distinctions

- Martindale–Hubbell, AV Preeminent Rating, 2017–2025
- *Missouri & Kansas Super Lawyers*, 2007–2016
- *Best Lawyers in America*, Corporate Law; Real Estate Law, 2017–2025

Memberships

- American Bar Association
- Illinois State Bar Association
- State of Arizona Bar Association
- The Bar Association of Metropolitan St. Louis
- The Missouri Bar

Related Experience

- Bought, sold, exchanged, developed, zoned, and financed (using public and private funding sources) properties and businesses.
- Represented lenders and national, regional, and local businesses who engage in a variety of businesses.
- Extensive experience representing commercial and residential real estate developers, multi-family developers, lenders, and brokers.
- Represented companies and individuals in connection with property acquisition, leasing, exchange and disposition, rezoning, development, financing, and construction matters.
- Experience in drafting and negotiating commercial loan documents, leases, residential and commercial sale contracts, easements, condominium documents, and subdivision indentures.
- Represented clients regarding real estate development issues, multi-party development agreements, condemnation, tax increment financing, TDD's; CID's; sales tax rebates, HUD-insured mortgage financing, and bond financing matters.
- Extensive experience regarding the acquisition and sale of solid waste companies and the issuance of permits for the solid waste business.
- Provided legal work for a number of the largest, publicly held solid waste companies in North America relating to land acquisition, zoning, site development, and permitting of landfills and transfer stations.
- Handled regulatory compliance matters.
- Represented clients in connection with stock and asset acquisition and disposition transactions, and corporate restructurings.

- Provided legal advice to entrepreneurial investment groups and automobile dealerships.
- Represented borrowers and lenders in connection with financing transactions.