



SpencerFane®

Ray Jones

Of Counsel

Contact

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Overview

Ray Jones develops a full understanding of a client's company, market, innovations, and competitors to develop both defensive and enforcement strategies, leading to a course of action that protects and maximizes the value of clients' intellectual property assets.

With a broad practice and more than 25 years of experience, Ray focuses on patent, copyright, trademark, trade secret, and other IP litigation. He regularly handles all phases of dispute resolution regardless of legal venue, ranging from pre-suit investigations through patent appeals.

Significantly, Ray brings an educational and practical background in aerospace engineering, beneficial to collaborative legal services provided to the firm's clients operating within or adjacent to this industry. His proficiencies include aircraft and UAV structural design, aircraft and UAV control systems, aircraft manufacturing, weapons systems, and sensors. He also previously worked with computer components, software systems, software development and programming, information systems, cyber systems including cloud-based systems, cybersecurity, endpoint security, authentication schemes for network access of mobile devices, cyber threat detection, and encryption / decryption processes.

In addition to his IP litigation practice, Ray represents clients in patent prosecution and inter partes review (IPR) procedures before the U.S. Patent & Trademark Office. He brings a breadth of knowledge related to intellectual property and technology law, including mergers and acquisitions, government contracts and bid protests, IP licensing, and company / IP valuations. This assists him in the development and management of international and domestic intellectual property portfolios involving patents, trademarks, and trade secrets to protect research and development investments and commercial products while advising on freedom-to-operate matters, which include providing validity and noninfringement opinions and conducting competitor portfolio analyses.

A former U.S. Navy Commander and U.S. Naval Academy graduate, Ray has counseled numerous startups and established companies focused on the U.S. Department of Defense (DoD) and Intelligence Community (IC), on matters including due diligence for M&A transactions, IP protection strategies under Federal Acquisition Regulation (FAR) and the Defense Federal Acquisition Regulation (DFAR) government regulations, and technology or marketplace differentiation

analyses.

Education

- George Mason University (J.D.), *with distinction*
- U.S. Naval Academy (B.S.), *with merit*

Bar Admissions

- Virginia
- U.S. Patent and Trademark Office
- Not admitted in Washington, D.C.

Court Admissions

- U.S. District Court for the District of Colorado

Memberships

- Virginia Bar Association
- American Bar Association
- American Intellectual Property Law Association

Related Experience

- Represented a client in multiple patent infringement cases leading to successful settlements involving cybersecurity patents.
- Represented a client in a trademark infringement case leading to a settlement and consent judgment.
- Represented a health care technology company in a patent infringement case involving machine learning.
- Represented a client in a patent infringement case against an international computer company involving virtual reality (VR) / augmented reality (AR) imaging.
- Represented a client in a patent infringement case involving commercial drones leading to a successful settlement.
- Represented a large tobacco company in a trademark infringement case that led to a favorable verdict at trial.

Clerk Experience

- Honorable Pauline Newman, U.S. Court of Appeals for the Federal Circuit