SpencerFane®

Michael L. (Mike) McCann

Partner

Contact

Kansas City

P 816.292.8110 | **F** 816.474.3216

mmccann@spencerfane.com



Overview

Mike, former chair of the firm's Business Transactions practice group, concentrates his practice in the areas of mergers and acquisitions, corporate, securities and nonprofits. Mike has handled hundreds of acquisitions, dispositions and mergers ranging in size from a few million dollars to over a billion dollars. His experience includes representing purchasers and sellers in many industries, including technology and software, craft beer and alcohol, broadcast and cable television, consumer products, professional services, manufacturing, insurance, food processing, construction and mining.

Mike's personal knowledge of his clients and their businesses allows him to provide services customized to meet their unique and particular needs. He has also represented many clients with respect to capital raising activities, whether through sales of equity or debt, convertible or hybrid securities, SAFE agreements or conventional bank debt. He represents a wide variety of nonprofit entities and routinely advises those clients with respect to governance, tax, antitrust and trade regulation, membership and certification issues.

Additionally, Mike advises on corporate structure and family succession planning, compliance with federal and state securities laws, corporate governance, executive compensation arrangements, licensing and other business agreements, and negotiated resolutions of business disputes.

Mike also serves as outside general counsel to a number of mid-market companies, helping them with their day-to-day matters, including drafting and reviewing contracts, risk avoidance, resolving disputes, and other general business advice.

Education

- University of Kansas School of Law, 1990 (J.D.)
- University of Kansas

Bar Admissions

- Kansas, 1991
- Missouri, 1990

Court Admissions

- U.S. District Court for the District of Kansas

Distinctions

- Kansas City Metropolitan Bar Association, Bench-Bar & Boardroom Conference Awards, Baron of the Boardroom Award, 2025
- *Best Lawyers in America*, Corporate Law; Mergers and Acquisitions Law, 2024-2027
- *Missouri Lawyers Media*, POWER List, Mergers & Acquisitions, 2023-2025
- *Chambers USA*, Corporate / Mergers and Acquisitions, 2020-2025
- *Business Today,* Top 10 Most Influential Corporate & M&A Lawyers in Kansas City, Missouri, 2023
- *Missouri & Kansas Super Lawyers*, 2005, 2011-2017
- IFLR1000, Mergers & Acquisitions, 2022, 2025
- *Kansas City Business Journal*, Best of the Bar

Memberships

- American Bar Association
- Kansas City Metropolitan Bar Association
- American Society of Association Executives
- Kansas City Society of Association Executives

Related Experience

- Represented buyers and sellers in numerous acquisitions, dispositions and mergers ranging in size from less than $5 million to over $1 billion. His experience includes representing purchasers and sellers in the broadcast and cable television, brewing, technology and software, telecommunications, manufacturing, financial services, insurance, franchising and distribution, and construction industries.
- Advises clients with respect to employment and executive compensation agreements, confidentiality and noncompete agreements, licensing and distribution agreements, joint venture agreements and the like. Mike also assists clients in tax planning, corporate governance, succession planning, and other similar legal issues. Mike co-authors the chapter on fiduciary duties in the Missouri Business Organizations desk book published by The Missouri Bar and is a frequent lecturer with respect to mergers and acquisitions and business structures.
- Represented many clients with respect to capital raising activities, whether through private or public sales of equity or debt, convertible or hybrid securities, and conventional bank debt.
- Represents a wide variety of trade associations and other nonprofit entities and routinely advises such clients with respect to the formation and governance of these entities, tax exemptions and other tax issues such as unrelated business income, antitrust and trade regulation issues, hotel and convention center agreements, membership issues including member discipline and codes of ethics, and certification programs. Mike is a frequent lecturer and author

on trade association issues and has served as a director of the Kansas City Society of Association Executives. In 1998, Mike received the Allied Member Award of Excellence from the Kansas City Society of Association Executives in recognition of his service to the trade association community.