



SpencerFane®

Jay Ji

Partner

Contact

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Overview

Jay Ji is a member of the firm's business transactions practice group and helps clients navigate complex legal and regulatory issues so that they can meet the increasing demands of today's business environment.

Jay's practice focuses on mergers and acquisitions, distressed sales, private securities offerings, and other commercial transactions. He regularly represents private companies and private equity firms in both asset and equity purchases and sales. Jay also advises clients on a broad range of corporate governance and compliance matters, and he frequently guides clients through all stages of the business life cycle.

Education

- Saint Louis University School of Law, 2015 (J.D.), *cum laude*
- University of Chicago, 2011 (B.A.), *with general honors*

Bar Admissions

- Illinois, 2016
- Missouri, 2015

Community Involvement

- St. Louis-Nanjing Sister City Committee, Member

Distinctions

- *Best Lawyers in America, Ones to Watch*, 2024-2026

Memberships

- Missouri Asian American Bar Association

Related Experience

Jay has helped clients close transactions across various highly-regulated industries, with recent experience including:

- The \$295 million sale of a private retail services and management company to a national sales and marketing company.
- Multiple sales involving a manufacturing client's operational subsidiaries to various domestic and international industry competitors and private equity firms.
- The purchase of a St. Louis-based microbrewery under Section 363 of the U.S. Bankruptcy Code.
- The sale of a major vendor to the "Big 3" mobile phone carriers to a financial buyer.
- A combined \$50 million sale and rollover transaction of a major mental health counseling franchise to a financial buyer.
- The purchase of all operational assets on behalf of a closely-held materials manufacturer.
- The equity financing and buyout on behalf of an owner of a major sports franchise.
- Continued representation of multiple vertically-integrated Missouri cannabis companies, including the acquisition and disposition of cannabis licenses and associated real estate and the completion of regulatory compliance requirements instituted by the Missouri Department of Health and Senior Services.
- Private securities offerings ranging from \$1-\$40 million for clients in the real estate, hospitality, cannabis, health care, and manufacturing industries, including the preparation and issuance of private placement memoranda, term sheets, and subscription documentation.
- Vetting counsel and due diligence investigations on behalf of a national representations and warranties insurance provider.
- Divestiture of commercial real estate assets on behalf of one of the world's largest franchisors of quick service restaurants.