

Spencer Fane®

Jason M. Medley

Partner

Contact

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Overview

Jason Medley helps banks and other financial institutions structure transactions in a manner that enables them to be efficiently closed, allowing for key stakeholders to maximize benefits and avoid unnecessary delays or costs. His work fully encompasses all aspects of contract negotiations, workouts, intercreditor relations, and secured party collections.

Jason represents banks, factoring companies (purchase and sale of accounts receivable), and real estate entities in a wide variety of transactional matters from due diligence to contract negotiations, workouts, intercreditor relations, and secured party collections. He has almost 25 years of extensive experience in asset-based loan (ABL) financing and uniquely serves as a preferred attorney for the International Factoring Association, which assists with providing information, training, purchasing power, and resources to the Factoring community.

In addition, Jason also represents businesses in corporate governance and general matters, including entity formation, contracts, leasing, mergers, and acquisitions. He is a frequent speaker at professional conferences and area civic groups on trend topics in the financial services industry in addition to providing written thought leadership.

Education

- University of Houston Law Center, 1999 (J.D.)
- University of Houston, 1996 (B.S.)

Bar Admissions

Texas

Court Admissions

• U.S. District Court for the Southern District of Texas

• U.S. Court of Appeals for the Fifth Circuit

Community Involvement

- Lake Houston Area Chamber of Commerce, Former Chairman of the Board
- YMCA, Board of Directors, 2009

Distinctions

- Preferred Attorney Designation, International Factoring Association
- Texas Monthly, Rising Stars, 2010

Memberships

- Houston Chapter of the Commercial Finance Association (now known as the Secured Finance Network), General Counsel
- Texas Association of Bank Counsel, 2001-present

Presentations and Publications

- "Tax Lien Workarounds and Anomalies," Commercial Factor, April 2025
- American Factoring Law Textbook, 2nd Edition, In-Process
- IFA Annual Conference, 2013, 2018-2024
- "A Surprising Show of Hands: The Impact of MCAs," IFA Commercial Factor, July 2024
- "Beware The Merchant Cash Advance," The Show-Me Banker, January 2024
- "Texas is a Haven for Full Recourse Factoring," IFA, 2021
- "United States Law Continues to Embrace Factoring," BCR 2020-2024, World Factoring Yearbook
- IFA Legal Compendium, 4th Edition, 2020
- "Legal Challenges for Italian Companies Doing Business in Texas," Italian Chamber of Commerce, 2019