SpencerFane®

Janet G. Betts

Of Counsel

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Overview

Janet Betts guides clients through a wide variety of business and real estate transactions within her expansive, multidisciplinary practice, diligently analyzing complex subject matter to form comprehensive legal strategies that adhere to time constraints, comply with state and federal regulations, and meet specific financial and operational objectives.

In her robust business practice, Janet advises companies, family-owned businesses, and tax-exempt organizations on the formation and operation of partnerships, corporations, and limited liability companies, specifically focusing on tax and securities issues. She frequently provides representation in mergers and the acquisition and sale of assets and interests.

Janet also works extensively in the real estate sector, representing landlords, tenants, real estate developers, investors, property owners, and family-owned real estate companies in the acquisition, financing, development, leasing, management, and sale and purchase of real properties. Additionally, she counsels and represents hotels and hospitality entities in matters including service contracts, leases, and entitlements. Janet also frequently implements like-kind exchanges and defeasance transactions.

Education

- DePaul University School of Law, 1982 (LLM)
- Illinois Institute of Technology School of Law, 1979 (J.D.)
- Loyola University, 1976 (B.S.)

Bar Admissions

- Arizona

Court Admissions

- U.S. Tax Court
- U.S. Court of Appeals for the Ninth Circuit
- U.S. District Court for the District of Arizona

Distinctions

- *Best Lawyers in America*
  - Corporate Law, 2013-2027
  - Real Estate Law, 2011-2027
- *PHOENIX Magazine*, Top Lawyers, Real Estate; Professional Malpractice Defense and Plaintiff, 2025
- *Arizona Business Magazine*, Top Lawyers in Arizona, 2010
- *AZ Business Magazine*, 50 Most Influential Women in Arizona
- *Martindale-Hubbell,* AV Preeminent

Presentations and Publications

- "Meeting the Challenges of Running a Law Firm," *Managing a Law Firm*, *Aspatore*, 2010 edition
- "Transacting Business in Arizona as Foreign Corporation," Number 84 of the *Corporate Practice* Series, *The Bureau of National Affairs, Inc.* (*BNA*), 2006, 2009, and 2015 editions
- "Doing Business in Arizona," *BNA* Portfolio, 2006 and 2020 editions