SpencerFane®

Greg S. Scharlau

Of Counsel

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Overview

Greg Scharlau helps public and private companies navigate corporate transactions, securities matters, and strategic business initiatives, effectively assisting clients across a wide range of industries to pursue growth opportunities and achieve long-term objectives.

A significant portion of Greg's practice focuses on mergers and acquisitions, private and public financings, and general corporate matters. He represents companies in stock and asset acquisitions and dispositions, equity and debt financing transactions, and other strategic business transactions. He also advises private companies throughout their life cycle, from formation and startups to angel and venture capital financing.

Greg regularly counsels public companies on securities law compliance and corporate governance matters. His experience includes advising NASDAQ- and NYSE-listed companies on public reporting obligations, proxy solicitations, insider trading compliance, Sarbanes-Oxley requirements, and related governance issues. Clients rely on his practical guidance to navigate evolving regulatory requirements while supporting their business objectives.

In addition to his corporate and securities practice, Greg has significant experience with intellectual property licensing matters. He has advised clients on licensing transactions involving technologies and products across a variety of industries, including energy, manufacturing, software development, and life sciences.

Education

- University of Arkansas School of Law, 1988 (J.D.), *with highest honors*
- The University of Texas at Austin, 1980 (M.B.A.)
- University of Arkansas, 1978 (B.S.B.A.)
- Certified Public Accountant, 1981

Bar Admissions

- Arkansas, 1998
- Oklahoma, 1988

Community Involvement

- Sam M. Walton College of Business, Garrison Financial Institute, Advisory Board
- Youth Bridge Properties, Board of Directors

Distinctions

- *Best Lawyers in America*, 2013-2027
    - Lawyer of the Year, Corporate Law, 2025

Memberships

- Arkansas Bar Association
- Oklahoma Bar Association
- American Bar Association
- Washington County Bar Association