



SpencerFane®

Ginger Sotelo

Partner

Contact

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Overview

Ginger Sotelo assists financial institutions and factoring companies to structure their operations and transactions in a manner that enables them to run efficiently, overcome challenges, and succeed in their endeavors.

Ginger has more than 15 years of extensive experience in factoring, and with counseling clients concerning California broker licensing laws and compliance. In addition, Ginger represents banks and factoring companies in an array of matters from contract negotiations, compliance, and workouts, to secured party collections and other litigation matters.

Education

- Loyola Law School, 2000 (J.D.)
- San José State University, 1997 (B.S.)

Bar Admissions

- California

Community Involvement

- Rotary San Jose, Foundation Director
- Momentum of Mental Health, Former Director
- University Preparatory Academy, Foundation Director
- Santa Clara County Human Relations Commission, Former Commissioner
- Latino Business Referral Network, Member

Distinctions

- *Silicon Valley Business Journal*, Women of Influence, 2025
- CREW Silicon Valley Woman of Influence, 2022
- CREW Network Leadership Cohort, 2019

Memberships

- CREW Silicon Valley, Past-President
- San Jose Rotary Club

Presentations and Publications

- "The Art of Working the Room," CREW Workshop, August 2024