SpencerFane®

Elizabeth Conway

Partner

Contact

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Overview

A seasoned litigator, Beth Conway has a broad and diverse practice that includes representing both individuals and businesses – foreign and domestic – throughout all phases of dispute resolution, from pre-litigation investigation through trial and appeal when necessary. Known for her strategic mindset, she begins with a deep understanding of her clients' long-term objectives and works backward to design practical, results-driven litigation strategies.

Clients value Beth's thoughtful, measured, and realistic approach to matters at all levels of complexity. Whether in the courtroom or in negotiations, she fiercely advocates for clients in a relentless pursuit of favorable outcomes. At the same time, Beth remains highly efficient in managing the litigation process, actively seeking to eliminate unnecessary procedures and avoid unproductive conflict when appropriate. Her ability to balance aggressive representation with pragmatic strategy makes her a trusted advisor and effective advocate.

Education

- Suffolk University Law School (J.D.), *cum laude*
- Hamilton College (B.A.)

Bar Admissions

- New York
- Massachusetts

Court Admissions

- U.S. District Court for the Southern District of New York
- U.S. District Court for the District of Massachusetts

Community Involvement

- Hamilton College Alumni Council, 2005-present

Distinctions

- *Best Lawyers in America*, 2023-2024
- *New York Metro Super Lawyers*, 2024-2026
    - Rising Stars, 2012, 2016-2023

Memberships

- New York Bar Association
- Massachusetts Academy of Trial Lawyers, Board of Governors, 2012-2014
- Massachusetts Bar Association and Women's Bar Association, 2009-2014

Presentations and Publications

- "Duty to Negotiate in Good Faith," *New York Law Journal*, October 2023

Related Experience

- Advised restaurant and hospitality clients on various day-to-day issues involving real estate, compliance with state and federal regulatory matters, discrimination claims, employment issues, and startup and joint venture disputes.
- Represented the National Restaurant Association (NRA) in a lawsuit to enjoin New York City's Department of Health and Mental Hygiene from enforcing a regulation the NRA asserted was onerous and unenforceable. Obtained emergency injunctive relief from the Appellate Division, First Department, temporarily staying enforcement of the regulation.
- Represented the estate of a famous illustrator and author in a dispute concerning the distribution of certain valuable assets in Connecticut Probate Court, which resulted in a favorable outcome at trial.
- Represented foreign liquidators for recognition under Chapter 15 of the U.S. Bankruptcy Code, enforcing claims and discovery in the U.S., which involved successfully defeating opposition to recognition at an evidentiary hearing.
- Successfully represented a selling agent and broker in breach of contract action involving more than $14 million in damages against a defendant pharmaceutical company for failure to pay investment fees.
- Successfully defended state and federal discrimination claims in the New York State Division of Human Rights.
- Obtained favorable settlement following three weeks of trial in the U.S. District Court for the Southern District of New York on behalf of a manufacturing company seeking approximately $750 million in damages from the defendant corporation for breaches of indemnification obligations arising from a $4 billion acquisition agreement.
- Served as trial counsel and second chair for component of the case concerning, among other issues, Clean Air Act claims involving over $500 million in potential damages. Coordinated discovery including review of over 30 million documents and production of over 20 million pages.