SpencerFane®

Andrea P. Perry

Partner

Contact

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Overview

Andrea P. Perry combines industry insights with responsive, considerate client service to help lending and financial institutions of all types navigate the complex regulatory landscape to achieve efficient, cost-effective transactions. She concentrates her practice in the areas of real estate, commercial lending, general corporate, and tax-exempt organizations. Andrea is a former Banking and Financial Services practice group leader.

Andrea represents financial institutions and borrowers in loan transactions involving all types of collateral and projects. She also provides general advice to business clients from basic entity formation through all phases of their growth. As a real estate attorney, Andrea regularly handles matters related to the conveyance, acquisition, and development of commercial property, both new development and construction.

Her experience includes representing clients in connection with the development and acquisition of condominiums, apartments, office buildings, and other commercial properties. She also represents landlords and tenants, both public and private, in the negotiation of commercial leases for a wide variety of uses.

A lifelong resident of Tennessee, Andrea was born in Memphis, where she graduated from Central High School. Upon graduating *magna cum laude* from the University of Memphis, Andrea decided to go to law school to fulfill her elementary school dream. Her interest in law was sparked when, "I participated as a defense lawyer in a mock trial in the third grade." She explains, "My client was Johnny B. Good, and he had been accused of burglary. Armed with a plastic briefcase and the facts, I was determined to prove his innocence. The trial lasted less than an hour. The verdict: NOT GUILTY. I loved every moment of it, and at that moment, I knew I wanted to be a lawyer."

Andrea says the best part of being a lawyer is working with her clients. She says, "My clients entrust to me their secrets, their business, and their money in hopes that I will help them in such a way that their lives will be better … What a privilege, and one that I take seriously."

Andrea finds joy in and devotes a good deal of time to charitable and community service efforts directed toward the uplifting of children and young adults.

Education

- Vanderbilt University Law School, 2000 (J.D.)
- University of Memphis, 1996 (B.A.), *magna cum laude*

Bar Admissions

- Tennessee

Community Involvement

- Center for Nonprofit Excellence of Middle Tennessee, Board Member
- Girls Inc. of YWCA Nashville & Middle Tennessee, Advisory Council Member
- Middle Tennessee Council Boy Scouts of America
  - Former Board Member
  - Scout Reach Committee, Former Vice President
- Rocketown
  - Board Member, Former Member
  - Governance Committee, Former Chair
- Industrial Development Board, Former Board Member
- Nashville Children's Theatre, Former Board Member
- Rotary Club of Nashville
- CABLE, ATHENA Awards, Chair

Distinctions

- Athena Young Professional Award, 2012
- *Best Lawyers in America*, 2019-2027
- CABLE, Promote Women Award
- *Law.com / The Daily Report*, Southeastern Legal Awards, Distinguished Leaders, 2026
- *Mid-South Super Lawyers,* Rising Star, 2013-2014
- Napier-Looby Bar Association
  - Fellow
  - Outstanding Service Award, 2011
- Nashville Black Chamber of Commerce, Connector & Achiever Award, 2023
- *Nashville Business Journal*, Best of the Bar, 2009, 2013, 2015, 2018-2024
  - Women of Influence, 2014
  - 40 Under 40, 2013
- *National Law Journal*, Real Estate / Construction Trailblazer, 2022
- *Nashville Lifestyles*, Nashville's 25 Most Beautiful People, 2012
- Tennessee Bar Association, Fellow, 2017

Memberships

- Lawyers' Association for Women
  - Board of Directors, Former Member
  - LAW Symposium, Co-Chair, 2019

    - Programs Committee, Former Co-Chair
- Napier-Looby Bar Association
    - Napier-Looby Bar Foundation, Board Member
    - Banquet Planning Committee, Chair
    - Past President
- Tennessee Alliance for Black Lawyers
    - Board of Delegates, Former Member
    - TABL Annual Conference Planning Committee, Former Chair
    - Past President
- Nashville Bar Foundation, Board Member
- Nashville Bar Association, Fellow
    - Minorities Opportunities Commission
- Tennessee Bar Association, Fellow
    - Tennessee Bar Association Leadership Law (TBALL), Class of 2008
- Board of Professional Responsibility, Former District Committee Member
- Elevated Development, Board Member