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Laura Bond Provides Insights on Contracts for Home Health Agencies

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Laura Bond was recently interviewed for an article written for Home Health Line, a newsletter focused on regulatory news, benchmarks and best practices for home care agencies. In the article, titled “Contract terms to use when participating in the joint replacement model,” Laura stresses the importance of the contract. “Requirements for the agency and the hospital should be spelled out, understood and agreed upon. A contract also protects the agency’s relationship with the hospital.”

She also mentions the importance of defining and ensuring the agency can meet quality criteria. “Regulations require hospitals to have policies and procedures regarding selection of collaborators, which includes quality criteria. Make sure you know what those criteria are for both participating and for receiving a gainsharing bonus. Don’t agree to something you can’t deliver.”

Laura concentrates her practice in the representation of health care providers, including regulatory compliance, structuring of hospital-physician relationships, medical staff issues, physician compensation strategies, and other legal concerns faced by hospitals, physicians groups, and other health care providers.

Read the entire article [here](#).

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