SpencerFane®

Spencer Fane Talent and Market Growth Recognized by Multiple Media Outlets

Spencer Fane continues to expand its footprint across markets nationwide as it increasingly attracts top talent, with publications such as *Kansas City Business Journal*, *Texas Lawyer*, and *Los Angeles Business Journal* taking notice as they examine growth trends in the legal industry.

"Spencer Fane is one of the fastest-growing law firms in the U.S. It now has more than 600 lawyers serving clients across 30 offices nationwide, stretching from Washington, D.C. to Los Angeles," *KCBJ* reporter James Dornbrook recently observed in his feature article about the firm's entrance into Wichita, Kansas. As recent media explorations of various legal markets demonstrate, this Spencer Fane headcount growth is not limited by geographic area but exists in multiple robust markets such as Texas and California.

In *Texas Lawyer's* article, Out-of-State Law Firms Drive Head Count Growth in Texas, Spencer Fane was highlighted for its impressive 15.3% increase in headcount over the past year. The publication reports Spencer Fane as one a few? firms to achieve such double-digit growth in the Lonestar State in 2024.

Similarly, the *Los Angeles Business Journal* used Spencer Fane as an example of success in their recent piece, Firms Finding Own Growth Plans in L.A. Market, which explores the different strategies law firms have successfully employed for expansion. "Combining firms has also created growth for L.A. firms," said reporter Zane Hill, "[for example], Spencer Fane merging with Pahl & McCay."

Notably, Spencer Fane has harnessed the other growth strategies discussed in the *LABJ* article. Earlier this year, the *KCBJ* spotlighted the firm for its "all-fronts" evolution, "including organically, mergers and acquisitions, lateral hires, and opening new

offices." As firm Chair Patrick J. Whalen shared at the time, this multifaceted approach prevents over-reliance on any one driver, allowing for a strategy that isn't "just about geographic diversification, but … market-leading in terms of national expertise." As a result, Spencer Fane continues to appeal to the top legal professionals across industries who know they can enhance their practice and client service with the reach, resources, and investments of a national firm.