SpencerFane®

Spencer Fane Brings In Real Estate Attorney With Significant Private Club, Golf Course Experience

Spencer Fane LLP is pleased to announce Robyn Nordin Stowell has joined the Real Estate Practice Group as a partner in the firm's Phoenix and Tampa offices.

Stowell maintains a well-earned reputation as one of a handful of attorneys nationally recognized in the hospitality and resort industries for her unique experience in golf course and private club matters. She represents clients throughout the United States, including properties that are recognized as some of the most exclusive in the world.

"Robyn's national practice immediately makes her a collaborative resource for our clients in this industry sector," Spencer Fane Chair Pat Whalen said. "We continue to grow intentionally in a manner that aligns with our clients' needs and helps meet their business objectives. Her approach to legal work and client service matches with our firm's culture."

Stowell has extensive experience working with private clubs, golf resorts, nonprofit entities, developers, borrowers, lenders and member groups on complex real estate and financial transactions involving multiple sellers and buyers with golf, spa, retail, fitness, clubhouse and residential community assets. She regularly advises clients on club turnovers; equity conversions; the purchase, sale and financing of golf and resort assets; structuring of member-financed renovation and expansion programs; contract negotiations; and the sale of amenities valued in the tens of millions of dollars.

In addition to real estate matters, Stowell also regularly provides legal counsel to private clubs on governance and membership issues and advises clients on a wide range of legal issues, including restructuring club operations and membership

offerings, cybersecurity and data privacy, contracts, insurance, employment, operations best practices, and settlements involving real estate, golf course and club litigation. She has become a frequently sought-out thought leader in the private club and golf resort sector and regularly contributes as a columnist on topics that are timely for club operations and governance in *BoardRoom* magazine. She is also a frequent presenter at the Club Management Association of America's (CMAA) Business Management Institute, CMAA Annual World Conference and CMAA chapter meetings around the country.

Stowell completed her undergraduate studies at the University of Kansas and earned her Juris Doctor from Georgetown University Law Center.