



## Scott Woody Leads Software and SaaS Tax Issues Webinar

Spencer Fane attorney [Scott Woody](#) led a [Strafford](#) CLE/CPE webinar on December 12. His presentation was titled Tax Issues for Software and SaaS Manufacturers: Avoiding Compliance Pitfalls, Reporting, Tax Planning, and More.

During the 90-minute session, Scott provided an overview of the complex taxation of software and SaaS manufacturers and related transactions under current state and local tax (SALT) law. He discussed various state tax rules and regulations, sourcing of income rules and challenges, and other vital tax items impacting the industry. He also delivered best practices for tax counsel and advisers to ensure tax compliance.

At Spencer Fane, Scott focuses his practice on tax planning at the state and local levels, while also handling tax controversies and any associated litigation. He has valuable experience in contract preparation and analysis, tribal taxation, and matters and regulatory challenges related to federal and state agencies.