



Ray Jones Analyzes SBA's Size Standards Overhaul in Washington Technology

Spencer Fane attorney [Raymond Jones](#) authored the article [SBA's Size Standards Overhaul Means Bigger Thresholds, Fewer Exceptions, Real Winners and Real Losers](#), recently published by *Washington Technology*.

In his article, originally a firm [blog post](#), Ray examines the Small Business Administration's proposed changes to the rules governing small business size standards for federal contracting. He discusses how the proposals could affect businesses across a variety of industries and highlights key considerations for evaluating their potential impact. Ray also encourages companies to review the proposed rules and consider participating in the public comment process before the deadline.

"Before the window closes, run your NAICS codes against the proposed table and find out where you stand. Model the competitive field, not just your own status. Check whether your industry converts from receipts to employees, because that changes hiring and subcontracting calculus. If you rely on one of the 18 exceptions, assume it is going away," Ray wrote.

At the firm, Ray specializes in mergers and acquisitions and government contracting matters for technology companies serving the U.S. Department of Defense and intelligence community. With more than 25 years of legal experience combining in-depth aerospace engineering knowledge, military service, and specialized legal practice, he provides integrated counsel to government contractors navigating complex transactions and regulatory requirements.

Read Ray's full article [here](#).