SpencerFane®

Pete Hartweger Talks M&A and Private Capital Markets for EPI Meeting

Spencer Fane attorney Pete Hartweger returned as a presenter for the Exit Planning Institute (EPI) Kansas City Chapter on March 4 in Overland Park, Kansas.

Combining his insights with those of Tyler Clement (Turnstone Investment Banking) for the presentation, M&A and Private Capital Markets, Pete explored deal structure, financing, and negotiation under the current market landscape. Helping attendees to understand how this knowledge enhances effective exit planning, the session highlighted transaction trends, legal considerations, and the evolving role of private capital in driving business transitions and liquidity events.

At Spencer Fane, Pete is a valued member of the firm's Business Transactions group with an emphasis on mergers and acquisitions, general business, and pass-through entities. Pete's practice also involves representing closely held businesses; counseling them on contract, employment, tax, licensing, ownership matters, and corporate governance; and the day-to-day issues encountered by these businesses.

Pete has a thriving mergers and acquisition practice, representing both the buy-side and the sell-side on various types of business acquisitions. His clients are in a wide-range of industries, including wealth management, financial planning, manufacturing, broadcasting, engineering, transportation, construction, technology, health care, and temporary labor.