



Pete Hartweger Provides Legal Perspective at Exit Planning Institute Business Owner Forum

Spencer Fane attorney [Pete Hartweger](#) presented at the Exit Planning Institute (EPI) Kansas City Chapter's annual Business Owner Forum on September 2 in Overland Park, Kansas.

The event connected business owners and advisors to discuss business strategies that protect and maximize value, long-term growth, and successful ownership transitions. Pete, an EPI Kansas City Chapter board member and frequently sought-after transaction [thought leader](#), participated in the Forum's Value Acceleration Case Study panel. Drawing on his extensive M&A experience, he outlined the legal considerations business owners must navigate throughout the sale process, from the letter of intent through closing.

Pete is a valued member of the Spencer Fane Business Transactions group, focusing his practice on mergers and acquisitions, general business matters, and pass-through entities. He advises closely held businesses on contracts, employment, tax, licensing, ownership issues, corporate governance, and other day-to-day operational matters. Pete also maintains a robust M&A practice, representing buyers and sellers in business acquisitions across a broad range of industries, including wealth management, financial planning, manufacturing, broadcasting, engineering, transportation, construction, technology, health care, and temporary labor.