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Navigating Government Contracts Without Breaking the Rules

February 24, 2026
CT - CT

This event is now passed.

This practical overview of government contracting law (GovCon) cuts through the GovCon alphabet soup – FAR/DFARS, DCAA, IDIQ, 8(a), SBIR/STTR, ITAR, FFP, T&M, and dozens more. Understanding the basics of these rules equips general practitioners with critical issue-spotting skills for M&A transactions, financing deals, employment matters, IP disputes, and compliance issues involving government contractors. Learn to recognize when specialized expertise is essential to protect clients from costly missteps in an unforgiving regulatory landscape.

Ray Jones and Bill Powers will cover what counts as lobbying when your company is pursuing a federal government contract, and the consequences of not pre-planning your approach to government interactions. The hot topics related to political activities by government contractors, including nuanced PAC issues and pay-to-play rules will also be discussed. While focused primarily on DOD contractors (the largest segment), these principles apply across all federal agencies.