SpencerFane®

Nate Orr Talks Kansas City and the Spencer Fane Difference on Flights of Insights

Spencer Fane attorney Nate Orr was a featured guest on a recent episode of the Trozzolo video series *Flights of Insights*.

Flight of Insights provides an inside look into the minds of the "movers and shakers" of the Kansas City business community. Like all guests, Nate spoke to Trozzolo's Josh Brewster while traversing the historic staircase of Trozzolo's downtown office. He discussed his passion for the city and what differentiates his legal practice at Spencer Fane from other law firms.

"I've built a model that is focused on … building a kind of concierge-level service for my clients," Nate shared. He added that his practice's center is "not the billable hour, but how do we partner and grow the business together?"

At Spencer Fane, Nate serves as outside general counsel for his clients, managing their legal matters across all the firm's practice areas and ensuring that clients get the best and most responsive representation possible for their unique matters. In doing so, he takes the lead role in coordinating clients' projects in litigation and government affairs.

Watch the full episode here.