SpencerFane®

Nate Orr Appears as Guest on Winners Win Podcast

Spencer Fane attorney Nate Orr recently spoke with the *Winners Win* podcast on how he became an innovator in the way law firms service clients on its November 22 episode, the second overall episode.

Nate shared stories from throughout his 23-year law career, including discussing his first win at his law firm and how it still resonates with him – and clients – today. He outlined how his unique business development approach created a positive ripple effect throughout the firm's many offices. Nate added how this efficient, novel program began to alleviate a service industry gap within the firm.

The Winners Win podcast, hosted by NetStandard Chief Operating Officer Jaime Simpson, highlights the awesome people that make up Kansas City. Interviewing entrepreneurs, business men and women, and people who have achieved greatness in their industry and endeavors, Jaime learns about what has inspired them, their struggles, and how they have gotten to the winning position they are in today.

At Spencer Fane, Nate serves as outside general counsel for his clients, managing their legal matters across all the firm's practice areas and ensuring that clients get the best and most responsive representation possible for their unique matters. In doing so, he takes the lead role in coordinating clients' projects in litigation and government affairs.

Listen the full November 22 episode here.