SpencerFane®

# Missouri Lawyers Media Highlights Spencer Fane Revenue Growth, Talent

In its MOney 2024 special section, an annual report on the financial rankings of top Missouri law firms, *Missouri Lawyers Media* featured Spencer Fane as leading Missouri's top firms in revenue growth for the second year in a row.

In a profile on the firm, *Missouri Lawyers Media* noted that Spencer Fane has more than doubled its annual revenue since 2019.

"Most fast-growing firms throughout the country tend to sacrifice their profit margins as they pursue growth," Pat shared in the article. "We've been able to buck that trend, mostly just because of our efficiency and operational excellence."

In the profile, he added, "Growth in revenue is about talent increasingly finding out about our firm and being attached to our firm. That's the number one cause."

Read the full *Missouri Lawyers Media* coverage here. Please note, a subscription may be required.