SpencerFane®

Land Use Entitlements and Zoning: What You Don't Know Can Kill Your Real Estate Development Deal

October 15, 2025
12:00 pm CT - 1:00 pm CT

This event has passed.

Real estate development success hinges not only on financing, design, and construction but also on mastering the often-overlooked complexities of land use entitlements and zoning. This panel discussion will highlight the legal and practical pitfalls that can derail projects if entitlements are misunderstood, delayed, or conditioned in unexpected ways. Rashmin Asher, Michelle Berger, John Peckler, and Evan Singleton will explore how zoning classifications, variances, special use approvals, and development agreements interact with financing and closing timelines, and why even small missteps in interpreting local codes can jeopardize a deal. Attendees will gain practical insights on identifying red flags early, structuring entitlement strategies that align with project goals, and navigating municipal processes to keep developments on track.

This 60-minute webinar is ideal for developers, consultants, brokers, and attorneys who are involved in developing property.