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Jon Farnsworth and Scott Woody Provide SaaS-Related Tax Advice in TechCrunch

Spencer Fane attorneys [Jon Farnsworth](#) and [Scott Woody](#) recently authored an article in *TechCrunch*.

Their piece, [6 Tax-Related Do's and Don'ts for SaaS Startups in 2023](#), appeared first as a firm [blog post](#). In it, the team provided an overview of tax issues for emerging software as a service businesses that are navigating an increasingly complex regulatory environment. They covered topics such as sales tax, boilerplate contract provisions, consequences for noncompliance, and more.

At Spencer Fane, Jon assists clients with all aspects of business and technology law, from mergers and acquisitions, brand and intellectual property rights protection, and digital transformations, including cloud software environments. Scott focuses his practice on tax planning at the state and local levels, while also handling tax controversies and any associated litigation.

Read the full article [here](#). Please note, a subscription may be required.