



Dave Seitter Co-Leads BEI Exit Planning Webinar

Spencer Fane attorney [Dave Seitter](#) collaborated with BEI for the company's December 6 virtual event, Navigating the Future of M&A and Exit Planning.

During his conversation with BEI Founder John Brown, Dave discussed the vital role of advisors in exit planning. He provided strategies for growing and protecting business value, shared his own experiences as an advisor, outlined factors that affect business planning, and offered industry predictions for the coming year.

BEI offers advisors comprehensive exit planning training, marketing support, and plan creation tools. They focus on helping advisors build deeper relationships with clients and provide resources to help their business owner clients reach their goals.

At Spencer Fane, Dave's practice focuses on complex business issues critical to his clients' transactions and responds rapidly to provide legal counseling in dynamic business situations. As an advisor to business owners, C-suite executives, and high-net-worth individuals, Dave is viewed as a thought leader by bringing innovative approaches and actionable solutions to clients.