



Common Issues with Retail Leasing in Mixed-Use Developments: Hot Topics

March 26, 2025

12:00 pm CT – 1:30 pm CT

Retail leasing within a mixed-use development – whether incorporating office, residential, or industrial spaces – presents unique opportunities as well as challenges beyond those of a standalone retail lease. Although mixed-use retail is attractive to potential tenants due to increased foot traffic, there are more stakeholders to manage, competing interests to balance, and additional restrictions to navigate.

From parking allocations and common area responsibilities to triple net charges and construction restrictions, every lease detail impacts your ability to manage the property effectively. As an owner, landlord, or property manager, how do you structure retail leases to maximize value while maintaining control over the overall development? More importantly, what protections should you build into lease agreements to safeguard operational efficiency, preserve flexibility, and ensure long-term success?

Join our panelists and Spencer Fane attorneys [Robin L. Nolan](#), [David W. Brown](#), and [Sarah B. Fandrey](#) as they explore the complexities of retail leasing in mixed-use developments offering unique perspectives from their practices across the country (Colorado, California, and Texas). They will discuss key drafting considerations, negotiation strategies, and practical solutions to common challenges.

[Karen McCay](#) will moderate the discussion.