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Brian Devling Provides Tips for Acquisition Financing in The Show-Me Banker

Spencer Fane attorney <u>Brian Devling</u> authored the Legal Eagle Spotlight for a recent issue of *The Show-Me Banker*, the official publication of the Missouri Independent Bankers Association.

In his article, <u>Clearing the Hurdles to Financing an Acquisition</u>, Brian provided tips to lenders for successfully financing complex transactions. He outlined different types of transactions, emphasized the importance of due diligence and documentation, and provided action items for post-closing.

Brian explained: "For the most part, the due diligence and loan documentation for financing a business being acquired is the same as financing a business with continuous ownership. The purchase and sale component, however, adds additional parties and complexity to the overall transaction."

At Spencer Fane, Brian represents lenders in the origination and workout of middle-market commercial finance transactions. Applying a resourceful and pragmatic approach to collaborative planning, he constructs strong foundations for consistently risk-averse and cost-efficient outcomes.

Read Brian's full article <u>here</u>.