



SpencerFane®

Are Your Sales Team's Oversights Putting Your Company at Risk?

Spencer Fane attorney [Jon Farnsworth](#) will present at an upcoming webinar about business risks associated with internal sales teams.

Hosted by Pivotal Advisors LLC, Jon will co-present with Gary Braun, Founder of Pivotal Advisors LLC. Jon and Gary will discuss the key role a sales team has in protecting the company from avoidable risk when acquiring business.

The presentation will address:

- The top ways your sales team puts your company at risk;
- Highest at-risk areas within your contract;
- Where common mistakes lie; and
- What should be included in terms to protect you.

Date/Time: March 29, 2022 | 12:00pm CT

Platform: Virtual

Cost: Free

To learn more and register, please click [here](#).