SpencerFane®

Are Your Sales Team's Oversights Putting Your Company at Risk?

Spencer Fane attorney Jon Farnsworth will present at an upcoming webinar about business risks associated with internal sales teams.

Hosted by Pivotal Advisors LLC, Jon will co-present with Gary Braun, Founder of Pivotal Advisors LLC. Jon and Gary will discuss the key role a sales team has in protecting the company from avoidable risk when acquiring business.

The presentation will address:

- The top ways your sales team puts your company at risk;
- Highest at-risk areas within your contract;
- Where common mistakes lie; and
- What should be included in terms to protect you.

Date/Time: March 29, 2022 | 12:00pm CT
Platform: Virtual
Cost: Free

To learn more and register, please click here.