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Anne Sumpter Arney Authors Article for Nashville Medical News

Nashville Medical News recently published an article written by Spencer Fane attorney Anne Sumpter Arney about private equity in the health care industry.

In the piece, Sale of a Health Care Practice to Private Equity in Tennessee from the Physicians' Standpoint, Anne outlines the benefits of selling to a private equity investor and explains how physicians may do so successfully.

"A sale to a private equity investor is the solution for many physicians who are ready to sell their practice, but not all transactions are the right sale," Anne said. "In order to be happy both with the purchase price and his or her practice as an employee rather than owner following the transaction, a physician should consider carefully whether the transaction will meet their financial and professional goals."

At Spencer Fane, Anne utilizes more than 30 years of experience working with many Nashville health care companies and medical professionals. She advises her health care clients on matters related to business law and transactional issues, as well as assisting them in navigating ever-changing health care laws and regulations.

Read the full article here.