



Julie Roth



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• [Overland Park](#)

BIOGRAPHY

Julie Roth helps healthcare providers through a variety of transactional and regulatory matters. Julie represents large health systems, hospitals and physician practices, and counsels clients on the sale, acquisition, and development of complex joint ventures. With more than 15 years of experience, Julie regularly helps her clients by negotiating and drafting hospital-physician affiliation documents, such as employment agreements, professional services agreements, physician recruitment agreements and clinical comanagement agreements.

Additionally, Julie counsels clients on regulatory compliance matters including the Stark Law, the Anti-Kickback Statute, the False Claims Act, HIPAA privacy and security rules, Medicare & Medicaid payment rules, Conditions of Participation, and EMTALA. She has substantial experience with electronic health records and the health information technology exchange, and assisted in the development of the Kansas Health Information Technology and Exchange Act, which aligns Kansas law with the HIPAA Privacy Rules.

Julie assists clients in both civil and criminal fraud audits, investigations and self-disclosures, and handled one of the largest HIPAA breach notifications in the state of Kansas.

Julie has previous experience as in-house counsel for a national healthcare system and as a clinical assistant professor at a major academic medical center. She earned her Masters' degree in Health Services Administration and is a credentialed Registered Health Information Administrator.

PRESENTATIONS AND PUBLICATIONS

- Author, "Building a HIPAA Toolbox Part 7: EHR vulnerabilities can lead to overpayments," *Healthcare Business Monthly*, June 2015
- Author, *Physician Bona Fide Employment Guide*, Missouri Hospital Association, June 2013
- Quoted, "The privacy of your medical records is more at risk in Missouri than any other state its size," *The Kansas City Star*, September 2017
- Quoted, "Fear Factor: Ambiguities in State Law Leave Some Providers Hesitant to Adopt EHRs," *AHIMA*, November 2009.
- Chapter 3: Evidence, *Fundamentals of Law for Health Informatics and Information Management*, (AHIMA 2009)
- Chapter 5: Consent to Treatment, *Fundamentals of Law for Health Informatics and Information Management*, (AHIMA 2009)
- Chapter 12: Risk Management & Quality Improvement, *Fundamentals of Health Law for Health Informatics and Information Management*, (AHIMA 2009)
- Author, Getting "HIP" to Other Privacy Laws, Part 1, *Journal of AHIMA* 75, no. 2 (February 2004): 50-52,

PRACTICE AREAS

- [Health Care](#)
- [Data Privacy and Cybersecurity](#)
- [Business Transactions](#)

INDUSTRIES

- [Health Care](#)

EDUCATION

- University of Kansas School of Law, 2002 (J.D.)
- University of Kansas, 2002 (M.H.S.A.)
- University of Kansas, 1997 (B.S.)

BAR ADMISSIONS

- Kansas
- Missouri

2004

- Author, Getting "HIP" to Other Privacy Laws, Part 2, Journal of AHIMA 75, no. 3 (March 2004) (Protection of Human Subjects, 42 CFR Part 2, CLIA, Conditions of Participation)
- Author, Overdose of Privacy Law Creates Headaches for Student
- Presenter, Physician-Hospital Arrangements: Avoiding a Compliance Nightmare, Branson, MO, October 19, 2017
- Presenter, *EMTALA: Avoiding an Enforcement Emergency*, Greater Kansas City Society of Healthcare Attorneys, Kansas City, MO, April 19, 2017
- Presenter, *Surviving a Data Breach*, Association of Healthcare Internal Auditors, Portland, Oregon, September 1, 2015
- Presenter, *Cultivating "You, Inc." – A Clearly Defined Voice to Success*, Leadership Development Conference CLE, Overland Park, KS, August 21, 2015
- Presenter, *Surviving a Data Breach*, Data Privacy & Security Seminar, Kansas City, MO, August 19, 2015
- Presenter, *Cultivating "You, Inc." – A Clearly Defined Voice to Success*, Leadership Development Conference CLE, Overland Park, KS, August 21, 2015
- Presenter, *Meaningful Use*, Medical Revenue Solutions Lunch 'n Learn, Overland Park, KS, September 24, 2014
- Presenter, *Patient Rights & Privacy: Impact on Medical Staff*, KAMSS, Overland Park Regional Medical Center, August 15, 2014
- Presenter, *HIPAA: Impact on Corporate Compliance*, AAPC Topeka Chapter, March 18, 2014
- Presenter, *HIPAA 2012 – Privacy, Security and Breach Issues*, Missouri Hospital Association, November 2012
- Presenter, *Overview of Kansas Open Meetings & Open Records Laws*, Kansas Hospital Association Critical Issues Summit for Hospital Boards, August 2011
- Presenter, *Legislative Update*, Kansas Bar Association Health Law Institute, April 2011
- Presenter, *AHIMA National Convention – HIPAA Transactions & Code Sets: Have the Standards Been Successful?* October 2008
- Presenter, *Lathrop Gage, Look Out! e-Health is Happening: Getting Ready for the Electronic Health Record*, August 2008
- Presenter, *Lathrop Gage Record Management, Retention, Production, and Destruction webinar*, July 2008
- Presenter, NHIN/HISPC/SLHIE Joint Conference – Kansas Health Information Exchange Initiatives and Activities, April 2008
- Presenter, *From the Field: HIM Practitioners Using Data to Improve Operations*, National Convention, American Health Information Management Association, October 2007
- Presenter, *Development Systems, Inc. Family Planning Conference – Billing, Coding, and Compliance*, June 2008
- Presenter, *Development Systems, Inc. Clinic Efficiency Conference – Selecting an Electronic Health Record*, May 2008
- Co- Presenter, *Compliance Program Audits: Judging Your Program Before the Government Judges You*, Sunflower (Kansas) Chapter Healthcare Financial Management Association, January 2008
- Presenter, *Handling the Grey Areas of Release of Information*, Fall Workshop, Kansas Health Information Management Association, 2007
- Presenter, *HIPAA Privacy Rule & Preemption of Kansas Law*, Fall Workshop, Kansas Health Information Management Association, 2003
- Presenter, *Consent to Treatment*, University of Kansas, July 2008
- Presenter, *Tort Law in Health Care*, University of Kansas, April 2008
- Co- Presenter, *Health Information Exchange: State and National Update*, Greater Kansas City Society for Healthcare Attorneys, January 2008
- Presenter, *Health Care Systems Guest Lecturer (Consent, Torts, Privacy Law)*, Undergraduate K.U. Students, October 2007 and 2004-2006
- Presenter, *HIT/HIE: An Overview of Current Initiatives and Activities*, Friends of HIM Open House, 2007
- Presenter, *Billing Project Update*, Summer Meeting, Kansas Association of Local Health Departments, 2006
- Presenter, *Using Standardized Billing Practices to Overcome Billing Challenges*, Summer Meeting, Kansas Association of Local Health Departments, 2005
- Presenter, *RHIA/RHIT Legal Aspects Credentialing Exam Review Session*, University of Kansas & Hutchinson Community College, 2004 and 2005
- Presenter, *Release of Information Workers' Compensation and Subpoena Refresher*, Copies F.Y.I., 2004

- Presenter, *Privacy of Medical Information: Myths & Facts*, Hindu Temple, 2004
- Presenter, *Overview of HIPAA Privacy Rule*, K.U. Law School, 2003
- Presenter, *Release of Information in Kansas: The Impact of HIPAA and State Law*, Day-long workshop for community professionals, 2003
- Presenter, *HIPAA Privacy Primer*, Friends of H.I.M., 2002
- Presenter, *HIPAA Privacy Rule: Myths & Facts*, Kansas City Health Information Management

MEMBERSHIPS

- Kansas Association of Hospital Attorneys, Vice President
- American Health Lawyers Association
- American College of Healthcare Executives
- Greater Kansas City Society of Health Care Attorneys
- Missouri Society of Healthcare Attorneys, Board Member
- American Health Information Management Association

DISTINCTIONS

- Northeast Johnson County Leadership Program, Graduate

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